## TBE PROJECT WEEKLY PRESENTATIONS

A. We will split the class into two blocks: one comprehending Teams 1 to 7 and the other with Teams 8 to 14
B. Everybody will attend the classes (face-to-face) every week
C. Each week one block will present its project in class and the other block will comment on colleagues' work
D. Those who present in class deliver the PPT (before the class)
E. Those who comment deliver their PPT + a Zoom recording (video) with their presentation (before the class)
F. Each team commenting will be randomly assigned to discuss the presentation of one specific group
G. All students will be able to do individual comments to all presentations through an online survey/platform (the link will be made available during the class)
H. The block of teams presenting in class will get instant feedback. The block of teams delivering the Zoom will have feedback in the next day(s)

## CALENDAR

## WEEKLY PRESENTATIONS

P3 + P4

| WEEK | DATE | TOPIC | - PRESENT IN CLASS <br> - DELIVER PPT | - COMMENT IN CLASS <br> - DELIVER ZOOM + PPT |
| :---: | :---: | :---: | :---: | :---: |
| 2 | 14/03/2022 | Introduction | - | - |
| 3 | 21/03/2022 | Engineering \& Social Impact | - | - |
| 4 | 28/03/2022 | Opportunity Assessment (Presentation 1) | ALL Teams | - |
| 5 | 04/04/2022 | Value Proposition Canvas (Presentation 2) | Teams 1 to 7 | Teams 8 to 14 |
| 6 | 11/04/2022 | Customer Segments (Presentation 3) | Teams 8 to 14 | Teams 1 to 7 |
| 7 | 18/04/2022 | Channels (Presentation 4) | Teams 1 to 7 | Teams 8 to 14 |
| 8 | 09/05/2022 | Customer Relationships (Presentation 5) | Teams 8 to 14 | Teams 1 to 7 |
| 9 | 16/05/2022 | Revenue Model (Presentation 6) | Teams 1 to 7 | Teams 8 to 14 |
| 10 | 23/05/2022 | Partners <br> (Presentation 7) | Teams 8 to 14 | Teams 1 to 7 |
| 11 | 30/05/2022 | Resources, Activities, Costs (Presentation 8) | Teams 1 to 7 | Teams 8 to 14 |
| 12 | 06/06/2022 | Storytelling <br> (Presentation 9) | Teams 8 to 14 | Teams 1 to 7 |
| 13 | 20/06/2022 | Final Presentations | ALL Teams | - |

